

STORM SOLUTIONS

FROM WESWORTH ELECTRIC

Overview

**INTRODUCTION ON HOW WE CAN HELP YOUR
BUSINESS DURING A CRISIS**

Our Commitment

**HOW WESWORTH HAS PERFORMED IN THE PAST
AND PREPARING FOR THE FUTURE**

Our Services

**OFFERING GENERATOR RESERVATIONS, FUEL,
ON CALL TECHS, AND CRISIS PREPARATION**

SignUp Forms

**PRE-ASSIGNED LEVELS OF COMMITMENT
FOR A RANGE OF CRITICAL SERVICES**



WESWORTH ELECTRIC

POMPANO BEACH, FLORIDA

(954) 545-8171 BOCA: (561) 279-2929 BOYN: (561) 374-9500

WWW.WESWORTH.COM/STORM



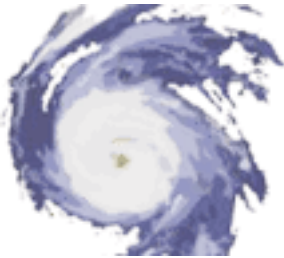
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STORM SOLUTIONS



When the storm hit...

Did you have generator?

Did you have a guaranteed on-call service tech?

Did you have fuel and diesel?

Did you have a comprehensive storm plan?

You DID.. IF you were a Wesworth Storm Solutions Customer

STORM SOLUTIONS

Crisis Management begins with good planning, but must be executed by dedicated team members. As your partner, Wesworth can advise your company on plans, redundancies and equipment necessary to keep your business in operation during and after the storm...

OUR SERVICES

*Mobile Generators (on reservation)
Fixed Generators (used and new)
Plug N Play Generator Hookups
Guaranteed Service 24hrs after Storm
Emergency Servicing of Generators
Emergency Fuel Service
Off Season Drills and Simulations
24hr Service w/ Sat Phones & Radios*

DURING WILMA We

*Had techs on site During storm
Visited all Storm Plan customers within 24hrs
Logged 90 man hours within 24hrs
Delivered 2500 gallons of fuel in the 1st week
Always Answered our phone personally
Arranged temporary lighting
WERE READY*

NEXT STEPS - CALL US TO BEGIN

*Free Power Evaluation - Load Testing - ROI based Proposals - Installation -
Simulations - Storm Contracts*



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OUR COMMITMENT

HOW WE PERFORM



- Delivering the best service under the worst conditions is the mark of a successful business. Wesworth takes pride in our performance during the 2005 season. Whether it was preparing companies with generator rentals, acquiring critical parts out of state, delivering fuel or timely service calls, Wesworth rose to challenge.
- With the experience gained, we have designed a service plan that your company can rely on.

OUR CUSTOMERS BENEFIT FROM OUR PREPARATION INCLUDING...

- Out of State Answering & Dispatch Service
- Satellite Phone Communications
- Redundant Fuel Depot Locations for Diesel
- Automatic Service Dispatch
- Backup Office Locations Reserved
- Redundant Supply Chain & Vendor Arrangements
- Pre-Season Contingency Commitments
- Specialist Teams for Generator, Fuel and Fabrication
- Partnership with Out of State Electrical Firm



AS A STORM SOLUTIONS MEMBER YOU'LL RECEIVE...



- Our Out of State Call Center & Sat Phone Numbers
- Assigned Primary & Secondary Tech
- Predictable Charges and Rates
- Confidence from Effective Pre-Planning
- Backup Disaster Simulation and Training
- Access to Redundant Sources of Fuel



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OUR SERVICES

STORM PREPARATION SERVICES

- Generator Reservations - Wesworth can acquire mobile generators up to 300kW for customers to reserve in contingency.
- Generator-Ready / Transfer Systems - We can create a simple Plug 'n Play box that allows you to quickly hookup your critical applications to a generator if needed.
- Generator Testing & Simulation - We can help rehearse, maintain and activate your existing generator as needed.
- Generator Deployment - We can store your mobile generator and deploy it when you need it.
- New and Used Generator Purchases - We can broker a generator that is in stock and meets your needs.

CRITICAL STORM SERVICE

- OnSite Techs - Only Wesworth offers techs to be stationed at your facility during a storm to maintain critical infrastructure and power needs upon your request.
- OnCall Techs - Our licensed disaster service techs can respond to your needs during and immediately after the storm.

POST STORM SERVICE

- Redundant First Service Call Dispatch - We assign a primary and secondary tech to your facility to service you immediately after the storm, regardless of communication breakdowns.
- Automatic Dispatch - Pre Arrange to have a guaranteed service tech or team visit your site within 24 or 48 hrs of storm to meet your immediate needs.
- Priority OnCall Service - Instead of automatically dispatching a tech, simply secure a place atop our service call schedule. This will insure that your needs are met ahead of others. Also get access to redundant communication numbers so you will always be able to reach us.



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OUR SERVICES *(continued)*

SPECIALTY SERVICES

- Specialized Techs - Generator, Fabrication and Fuel Techs can be reserved for post storm clean-up, service and repair.
- Fuel & Power Scouting - Underprepared or find you need additional solutions? Wesworth will setup out-of-state vendors and partners that may be able to acquire resources that your company needs during a storm aftermath.

FUEL SERVICES

- Diesel Delivery - Establish piece of mind by partnering with Wesworth as a primary or secondary source of fuel. Choose either 48 or 96 hour initial delivery option and regular delivery intervals based on your consumption.
- Gasoline Supply - Avoid the lines and nightmares associated with securing gasoline for critical employees by joining our gasoline can exchange system. Always be able to get Gasoline at our fuel depot or main office.

CUSTOM SERVICES

- Part of the benefit of having Wesworth as your storm solutions partner is being able to customize your needs during the storm season. We look forward in working with you in crafting ways Wesworth can assist your firm in a variety of situations.

NEXT STEP

Finalize your temporary power needs through reservations, purchases or commitments.

Review the attached Sign Up Service Contract



Storm Solutions 2006 Services Agreement

Company & Contact Info

Primary Location

Company Name

Location Site Name

Primary Contact Name **Number**

2nd/Storm Contact Name **Number**

Notes/Comments

Operating Plan

During a storm period we plan to

- Operate 24/7 through the storm
- Operate only critical business immediately after storm with generator
- Operate all business soon after storm with generator
- Operate business only upon power restoration
- Operate immediately, regardless of power

Notes/Comments

Backup Power Plans

Our principal backup power system is a

- Permanent Generator Powering all systems
- Permanent Generator Powering select systems
- Mobile/Portable Generator on reservation with: _____
- Mobile/Portable Generator stored with: _____
- Permanent Generator Powering select systems
- System yet to be purchased or reserved
- None

Notes/Comments



Storm Solutions 2006 Services Agreement

Storm Preparation Services

Notes

Rates & Fees

I request Wesworth to assist us prior to a storm by...

		<i>Deposit Fee</i>	<i>Rate</i>	<i>Method</i>
<input type="checkbox"/> DELIVERING a generator from offsite to our facility's PRE-WIRED transfer switch area.	This agreement does not include any offers for generator rentals or reservations. These should be handled under separate agreements.	\$250		Actual Time Rqrd or Preset Contract
<input type="checkbox"/> DELIVERING a mobile generator from an offsite location to our facility WITHOUT a transfer switch				
<input type="checkbox"/> PREPPING a mobile generator for our facility that has a PRE-WIRED a transfer switch	"Delivering" implies that Wesworth is the primary party to bring the unit to your site. "Prepping" means that another party will bring the generator or its on site. All we do is prepare the hookup.	\$250		Actual Time Rqrd
<input type="checkbox"/> PREPPING a mobile generator for our facility WITHOUT a transfer switch				
<input type="checkbox"/> Being on PRIORITY STANDBY as we need you.	See note in POST Storm area concerning PRIORITY standby versus NO special service	\$100	Standard WWE Rates	Priority/EM Rates
<input type="checkbox"/> Providing NO special services				
<input type="checkbox"/> Custom Services & Notes		\$0		No Promise of Service
		TBD	TBD	TBD

TERMS

Storm Services in general

- Deposit total will be applied against first invoice, regardless what the deposit was earmarked for.
- Deposit is valid for complete season, not per storm
- Unused deposits at end of season are not refundable
- Deposit to be refunded if service is unable to be performed
- Liability for non performance limited to deposit amount
- Storm Services plan not intended to be used in event of direct catastrophic (Cat 4 or 5) hurricane event

Storm Mode Declaration & Storm Conditions

- Storm mode will be declared if a TS or Hurricane watch is declared by National Weather Service. Or the projected 3 day track, in WWE opinion, warrants preparation
- Storm Conditions for billing purposes are when sustained winds or gusts exceed 50mph.
- Storm Mode Declaration & Storm Conditions**
- During a declaration of Storm Mode by Wesworth, customers will be contacted to arrange deployment or testing. Customer may request earlier.



Storm Solutions 2006 Services Agreement

Critical Storm Services

Notes

Rates & Fees

I request Wesworth during storm conditions to have...

		<i>Deposit Fee</i>	<i>Rate</i>	<i>Method</i>
<input type="checkbox"/> A tech ON PREMISE during the storm	Be sure to arrange a safe location for the tech to remain in during storm.	\$500	\$250	Per Hour During Storm Conditions
<input type="checkbox"/> A tech ON CALL during the storm		\$500	\$300	
<input type="checkbox"/> Offer NO special services		\$0		No Promise of Service
<input type="checkbox"/> Custom Services:		TBD	TBD	TBD

TERMS

Storm Services in general

Customers may elect to have a tech stay at your facility during the storm. The \$250/hr rate is billed only when storm conditions exists, minimum 1 hr. Priority or emergency rates apply before and after the storm.

On call service during the storm, means that a primary and secondary tech will be assigned to your facility, but will not be at your site. These techs will make a 'best effort' to respond to your needs during a storm, but may not be able to due to conditions. Usually this means service occurs right after storm conditions subside. Customer will be given contact info including sat phone number.



Storm Solutions 2006 Services Agreement

Post Storm Service	Notes	Rates & Fees		Method
		Deposit Fee	Rate	
<i>I request Wesworth after the storm to...</i>				
<input type="checkbox"/> Dispatch the FIRST SERVICE TECH automatically to my facility within 4 hours	An assigned tech is sent directly from their house to your site, automatically. Non Cancellable	\$500	\$125	
<input type="checkbox"/> AUTOMATICALLY schedule a service visit within 12 hrs	Within 12 hours of storm conditions subsiding a tech will automatically arrive	\$250	\$125	
<input type="checkbox"/> AUTOMATICALLY schedule a service visit within 24 hrs		\$250	\$125	
<input type="checkbox"/> AUTOMATICALLY schedule a GENERATOR SPECIALIST visit within 24 hrs	A tech familiar with generators is sent to your site, automatically. Non Cancellable	\$500	\$125 for J-men. \$250 for Masters	Per Hour – 1 hr minimum
<input type="checkbox"/> Put us on the PRIORITY ON CALL list for electrical service only UPON REQUEST		\$250	\$125	
<input type="checkbox"/> Put us on the PRIORITY ON CALL list for GENERATOR service only UPON REQUEST		\$250	\$125 for J-men. \$250 for Masters	
<input type="checkbox"/> Provide NO special services		\$0		No Promise of Service
<input type="checkbox"/> Custom Services & Notes:		TBD	TBD	TBD

TERMS

Post Storm Service

Automatic Service Call within 4 hours means a tech will visit your facility within 4 hours of storm conditions subsiding usually between 7a and 5p. In practice we assign a primary and secondary tech to your site and reserve no more than 2 customers to them. Normally the work is limited to 2-3 hours of temporary work and troubleshooting.

Techs are automatically sent, provided your area has suffered sustained or gusts of Hurricane force winds. Non Cancellable

Priority On Call

On Call Priority Service after the storm can vary widely depending on the extent of the storm. In practice, customers selecting Priority service will be assigned a tech with at least 4 other priority customers. However, not until all Automatic [Level 1] work is completed, will the tech be released to priority [Level 2] customers.



Storm Solutions 2006 Services Agreement

Post Storm FUEL Service

I request Wesworth after the storm to

		Notes	Rates & Fees		
			<i>Deposit Fee</i>	<i>Rate</i>	<i>Method</i>
<input type="checkbox"/>	REFUEL Generator within 24 hrs and Keep refilling in PRIMARY queue	Use this if you are using Wesworth as your primary fuel partner. And want tanks kept full as possible	\$250		
<input type="checkbox"/>	REFUEL Generator within 48 hrs and Keep refilling in NORMAL queue	Use if your tanks are good for a few days and only need regular delivery	\$250	\$100 delivery fee + Hrly Rate on site + FMV for fuel	Hrly Rate varies on Wesworth operating conditions
<input type="checkbox"/>	Put us on the PRIORITY ON CALL list for fuel delivery UPON REQUEST		\$100		
<input type="checkbox"/>	Provide NO special services		\$0		No Promise of Service
<input type="checkbox"/>	RESERVE _____ 5gal fuel cans of gasoline for PICKUP at Wesworth or our fuel depot if needed.	Cans will be available for daily pickup by authorized user. Sorry no personal containers will be accepted	\$50	\$20 per can, prepaid	FMV, billed in 5gal increments
<input type="checkbox"/>	REFUEL Generator using HEROIC measures if necessary	Use if fuel is critical.	\$250	Varies	Standard Cost Plus Invoicing
<input type="checkbox"/>	Custom Services & Notes: <div style="border: 1px solid black; height: 100px; width: 100%;"></div>		TBD	TBD	TBD

TERMS

Fuel Service

Wesworth has its own diesel carrier available for re-fueling of generators. Further, Wesworth has arranged for fuel supplies at a local gas station with its our mobile generator. In 2005, Wesworth was able to provide its customers a steady source of all fuels. Automatic generator refueling will be completed as needed based on the operation of the generator. In practice there will be a strict limit on the number of sites we can service.

Refuel Heroic Measures

“Heroic” Refueling should be selected, if you are willing to allow Wesworth to take extraordinary actions to acquire fuel during emergencies. This includes driving out of the area, bartering, or other techniques to acquire supplies. This should be used if you must have fuel. In practice this means we will use your deposit to secure a contract with another fuel partner.